

Town of Lansing
Economic Development Committee
Meeting September 28, 2011

Members Attending: Andy Sciarabba, Steve Ruoff, Kathy Miller, Scott Pronti, Jeff Overstrom, Aiden Quest, Steve Grimm, Greg Hartz.

Guest Michael Koplinka-Loehr

Update on the Sewer Project- Town has received the appraisal of the land proposed to site the treatment plant and the value has been included in the mapping calculations by the engineers whose report was issued last week and has been distributed to the Town Board for future discussion. The 3 options reflected in the report result in the annual EDU cost covering both capital investment and annual operating costs of approximately \$1,050 before any grants or more favorable financing options.

Incentive Zone Proposal-The final draft of the Lansing Town Center Incentive Zone will be presented to the Tompkins County Industrial Development Agency on October 21st for their review and approval. A meeting was held with Ed Marks, along with Martha Robertson, Heater Filiberto and Kathy Miller to discuss his recommendation for Nodal density and although we did not concur with his reduction of the Incentive Zone Area we indicated that the Town Board and the IDA had ultimate control over eligible projects.

Status of Current and Near Term Projects- Jeff Overstrom will review the project schedule to update for the Lucente total units proposed. He indicated that water pressure issues are being investigated and that both short term and long term solutions are available. He also indicated that he will be working with the Villages of Cayuga Heights and Lansing to increase the sewer capacity for the Warren Rd area projects. When completed these projects would produce approximately 70 million in assessed value. We will keep tabs on these projects in light of the AES reduced assessment under the PILOT agreement.

Residential Projects- Aiden Quest presented a summary of a number of surveys for multi family properties. All the properties are market rental and the results indicate that approximately 12 to 15 children for every 1000 apartments units and the majority would be ages 5-11. He will update the survey to include additional projects. This information will be useful to reflect the impact of apartment units on the school district.

Developers Package-It was decided that having a package of information for developers which would include Town requirements checklists, demographic info and other pertinent material would expedite the development process and show the Town's pro-development culture. Jeff Overstrom and Ed Lavigne have begun this work.

AES Status-next round of negotiations are in process. Kathy Miller indicated that the proposal is to reduce the assessment from \$112 mil to \$98mil. State aid to the schools lags by 2 to 3 years the previous high assessed value for AES and is hurting Lansing aid at a time

when the taxes being paid by AES are based on the current lower assessment. District is trying to get legislature to acknowledge this inequity.

Town Center- No further update from Kathy Miller

Business and Technology Park-Andy presented a copy of the letter to the Town Board dated September 15, 2011 proposing the Park and the development of a concept proposal. A meeting is scheduled for Tuesday October 4th to begin to gather the data for the proposal.

Meeting Schedule-The next meeting will be a 5:30 pm as follows:
October 26th

Respectfully Submitted,

Andrew Sciarabba, Chairman
September 29, 2011